

# What HJR 173 Would Newly Tax

Goods and services Missourians currently buy without sales tax that would carry the new tax under Rep. Darin Chappell's proposed implementation of HJR 173.

Prepared May 2026 by Act for Missouri • [act4mo.org](https://act4mo.org) • Based on Rep. Chappell's public proposal of "6% on all new goods and services" with stated exclusions for homes, medical care, and used items.

## Rep. Chappell's HJR 173 Proposal

**Rate:** 6% (or less) state sales tax

**Applied to:** All new goods and services

**Exclusions:** Used items (including used automobiles), the sale of homes, and medical care.

## The Rate Increase

Missouri's current state sales tax rate is **4.225%**. Rep. Chappell's proposal would raise it to **6%** — a **42% proportional increase** in the state sales tax rate. Combined with average local sales tax of 4.22%, the total rate Missourians pay at the register would rise from approximately 8.4% to approximately 10.2%.

## Categories Newly Taxed Under This Proposal

| Category                              | Examples of What Would Be Newly Taxed   |
|---------------------------------------|---|
| <b>Childcare</b>                      | Daycare, after-school programs, summer camps, in-home childcare                               |
| <b>Personal Services</b>              | Haircuts, salon services, manicures, massage, personal training                               |
| <b>Professional Services</b>          | Legal services, accounting, tax preparation, consulting, financial planning                   |
| <b>Home Services</b>                  | House cleaning, lawn care, landscaping, pest control, snow removal                            |
| <b>Home Maintenance</b>               | Plumbing, electrical, HVAC service calls, appliance repair, roofing repair                    |
| <b>Auto Services</b>                  | Mechanic labor, oil changes, car washes, detailing, towing                                    |
| <b>Pet Services</b>                   | Veterinary services, grooming, boarding, pet sitting, training                                |
| <b>Real Estate Services</b>           | Real estate agent commissions, title services, closing services, home inspections, appraisals |
| <b>Funeral Services</b>               | Funeral arrangements, embalming, cremation services, memorial services                        |
| <b>Education &amp; Tutoring</b>       | Tutoring, test prep, music lessons, swim lessons, driving instruction                         |
| <b>Entertainment &amp; Recreation</b> | Gym memberships, club dues, recreational classes, golf course fees                            |
| <b>Digital Services</b>               | Streaming subscriptions, software subscriptions, app purchases, cloud storage                 |
| <b>Financial Services</b>             | Banking fees, investment advisory fees, brokerage services                                    |
| <b>Telecommunications</b>             | Additional taxation on services not already covered under existing telecom tax law            |

## Important Notes

- This list is representative, not exhaustive. "All new goods and services" with Rep. Chappell's stated exclusions encompasses many more specific items than can fit here.
- Some categories have nuances in current Missouri tax law. Certain telecommunications services and commercial utilities already carry sales tax. Residential utilities are currently exempt.
- This is Rep. Chappell's personal proposal. Other supporters of HJR 173 have committed to different exemption lists. None of these commitments are in the constitutional text.
- Implementing legislation under HJR 173 can take up to five years, and the Hancock Amendment's voter-approval protections (Section 18(e)) are suspended for qualifying legislation during that window.

**Read more:** For full analysis and our position on HJR 173, visit our special coverage hub at [act4mo.org/income-tax-special.html](https://act4mo.org/income-tax-special.html).